

Looking for **JUNIOR COMMERCIAL ACCOUNT MANAGER**

WHY US?

Avion Express is a narrow-body ACMI (Aircraft, Crew, Maintenance, Insurance) and charter operator. Avion Express provides top-level short and long-term aircraft wet-leasing (ACMI) solutions and also offers its clients aircraft on a charter basis. The company operates an Airbus A320 family aircraft fleet.

Avion Express is looking for ambitious professionals to support the company's matters and further development of the company. The position is based in Vilnius, Lithuania.

The company creates a supportive work environment and conditions for employees to grow, both professionally and personally.

ARE YOU READY TO?

- ▶ Build, establish, and maintain as well as expand the relationship with existing and new customers;
- ▶ Collaborate on various commercial processes such as Ad-hoc sales, KYC, and insurance.
- ▶ Work on project reconciliations, follow contractual obligations of key accounts, and perform other commercial tasks;
- ▶ Ensure high-quality customer service by effectively managing internal communications.

DO YOU HAVE WHAT IT TAKES?

- ▶ High level of collaboration and attention to details;
- ▶ Excellent organizational, communication and administrative skills;
- ▶ Analytical skills, critical thinking, proactiveness;
- ▶ Proficiency in MS Excel;
- ▶ Flexibility and willingness to learn;
- ▶ Fluency in verbal and written English.
- ▶ International working experience would be considered an advantage.

DOES IT SOUND APPEALING?

- ▶ Position, based in Vilnius, Lithuania;
- ▶ Friendly atmosphere in a modern business center;
- ▶ Competitive salary (starting from 1736 to 2104 € gross, depending on your experience) and social benefits, including health insurance;
- ▶ Other benefits: lunch compensation, hybrid work schedule, opportunity to book standby flights, access to the childcare room, gym for your physical and mental health (Mindletic), daily fruits and weekly pastries, birthday day-off, gifts for marriage, childbirth and other significant life occasions;
- ▶ Opportunities for professional and personal growth;
- ▶ Opportunity to work in a truly international business environment.

Apply in English at
cvooffice@avionexpress.aero