



BUSINESS DEVELOPMENT MANAGER ASIA PACIFIC

WHY US?

Avion Express is a globally leading narrow-body ACMI (Aircraft, Crew, Maintenance, Insurance) and charter airline. The company operates an Airbus A320 family aircraft fleet.

Avion Express is looking for ambitious professionals to spur the company's growth and business development.

The company creates an international and dynamic work environment and ample opportunities for employees to grow both professionally and personally.

ARE YOU READY TO?

- ▶ Research, identify and develop new business opportunities in Vietnam and Asia Pacific;
- ▶ Present and discuss business opportunities with the company executives;
- ▶ Manage and implement current and new business development projects in Vietnam and Asia Pacific;
- ▶ Together with the management of the company, periodically review and renew business development strategy in Vietnam and Asia Pacific;
- ▶ Build and manage strategic relationships with customers in Vietnam and Asia Pacific.

DO YOU HAVE WHAT IT TAKES?

- ▶ 5+ years of experience and proven track record in business development in Vietnam and/or Asia Pacific;
- ▶ Great project management skills;
- ▶ Winner's mentality;
- ▶ Strategic thinking and strong business acumen;
- ▶ Excellent communication, interpersonal and negotiation skills;
- ▶ Willingness to travel;
- ▶ Fluency in English and one of the local languages, both spoken and written;
- ▶ International working experience in the aviation sector would be considered an advantage.

DOES IT SOUND APPEALING?

- ▶ Position, **based in Vietnam**;
- ▶ Friendly atmosphere in a multi-national company;
- ▶ Competitive salary;
- ▶ Opportunities for professional and personal growth;
- ▶ Truly international business environment.

Apply in English at
cvooffice@avionexpress.aero