

# COMMERCIAL SALES COORDINATOR

## WHY US?

Avion Express is an experienced narrow-body ACMI operator which operates Airbus A320 family fleet.

Avion Express has established long-term partnerships with clients in Europe and is also operating in Africa, Asia-Pacific and South America.

Avion Express is an airline of opportunities that creates a supportive work environment and conditions for employees to grow, both professionally and personally.

## ARE YOU READY TO?

- ▶ Identify and utilize business development opportunities in ACMI, charter and cargo markets.
- ▶ Build, establish and maintain relationships with various customers and brokers to fuel the sales of the company.
- ▶ Negotiate and establish ad-hoc agreements in line with the company's objectives with current and new accounts.
- ▶ Work on project reconciliations, follow payments and contractual obligations of key accounts, and perform other commercial tasks.

## DOES IT SOUND APPEALING?

- ▶ Friendly atmosphere in a modern business center.
- ▶ Competitive salary (from 2455 € gross) and social benefits, including health insurance.
- ▶ Opportunities for professional and personal growth.
- ▶ Opportunity to work in a truly international business environment.

## DO YOU HAVE WHAT IT TAKES?

- ▶ 2+ years of experience in commercial/sales positions in B2B sales.
- ▶ Proven sales track record.
- ▶ Great communication and interpersonal skills.
- ▶ Fluency in verbal and written English.
- ▶ International working experience and/or experience in the ACMI/charter markets would be an advantage.

*We are passionate about our work, but we also love the people we surround ourselves with.*

*Join us, you'll see what we mean.*

Apply in English at  
[cvooffice@avionexpress.aero](mailto:cvooffice@avionexpress.aero)